FRIEND OF THE SEA

Collagen | Annual royalties price list

Applies to new contracts only. All amounts are annual royalties in EUR. VAT is excluded and will be added where applicable.

Audit costs are not included. They are quoted separately by the authorised accredited certification body.

Revenue: total company revenue in the previous year.

Product/species: products from the same species, in any size or packaging and under the company's own brands. Size, packaging and own-brand variants are grouped under the same species for this price list.

End brands and suppliers

Producers, own-brand contract manufacturers, food-supplement companies, end brands, traders and distributors.

The same revenue-based rates apply to end brands and suppliers.

Total company annual revenue (EUR)	0 - 10,000	10,000 - 500,000	500,000 - 1 million	1 - 10 million	10 - 25 million	25 - 50 million	50 - 75 million	75 - 100 million	100 - 150 million	150 - 200 million	200 - 300 million	300 - 400 million	400 - 500 million	≥ 500 million
1-4 products/species Rate per product/species	Free of charge	€500	€1,000	€1,500	€2,000	€2,500	€3,000	€3,500	€4,000	€4,500	€5,000	€5,500	€6,000	€7,000
5-10 products/species 20% discount - rate per product/species	Free of charge	€400	€800	€1,200	€1,600	€2,000	€2,400	€2,800	€3,200	€3,600	€4,000	€4,400	€4,800	€5,600
11+ products/species Flat annual fee	Free of charge	€5,000	€10,000	€15,000	€20,000	€25,000	€30,000	€35,000	€40,000	€45,000	€50,000	€55,000	€60,000	€70,000

Retailers - per country of sale

Number of products/species	Annual royalty
1-10 products/species	€1,000 per product/species
11+ products/species	€10,000 flat fee